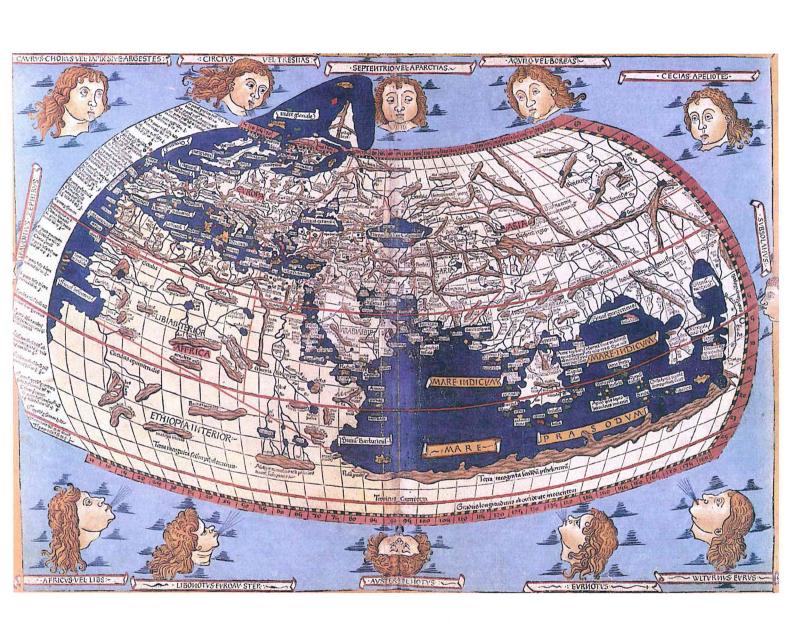
MITIEMARE



Between 1519 and 1522 Ferdinand Magellan realized an enterprise that changed the destiny of humanity, now comparable to the landing on the moon. An epic journey: the circumnavigation of the globe.



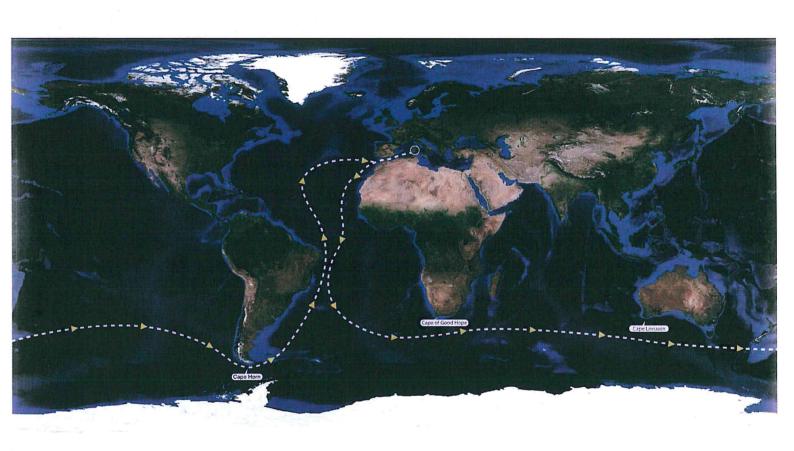
challenging the oceans following the footsteps of the great seafarers



the endeavour

The single handed round the globe circumnavigation, without stopovernor assistance, along the route of the Roaring Forties.

A challenge aboard of a Class 40 monotype boat.



the endeavour

Start

October 2016

Location

A port in Italy

Skipper

Gaetano Mura

Duration

Approx 150 days

Distance

25.000 nautical miles (46.300 km)

Course

From the Mediterranean, through the Atlantic Ocean up to the Cape of Good Hobe then confinuing clockwise around Antarctica, leaving Cape Leeuwin (Australia) or the left, passing by Cape Horn, ending back into the Mediterranean.

The rout is exactly that of the mythical Vendée Globe singlehanded race without stopovers, which happens every 4 years. A part of Gaetano's course will coincide with that race thanks to its timing.



the endeavour





The **Vendèe-Globe** is a singlehanded sailing boat race around the globe. This regatta represents a extremely severe challenge in terms of individual physical resistance. It is considered by the experts as the toughest and most significant competition in sailboat racing.



why

For a sailor, facing such a challenge means to follow in spirit the epic events that have created the myth of the ocean navigation through the centuries. And even more if this endeavor is taken on as an independent.

For an athlete it means testing oneself up to extremes, in terms of courage, perseverance, endurance and ability as sailor.

It means setting oneself an extreme goal and work with utmost commitment and professionalism so to reach it.

In a few words, it means becoming a legend.





ine Gaetano Mari

why choosing

the sport values

- A champion is a prototype of the modern hero; he is pure,
- he can count on no one but himself, his commitment and his
- spirit of self-denial leads him to reach the goal.

the human values

- A champion represents that what each of us wishes to be:
- he is correct, strong, full of passion, skilled and experienced,
- balanced, determined.

At the end of the day, it doesn't matter wheater he wins, what really counts is the story he has to tell Sport and its challenges are a powerful vehicle for the identification and aggregation Coherent with the challenges of each great company



communicating values

Many private companies and multinationals are searching for new ways in communication, approaching a national and international target with their image and values, trying to establish a link with their audience.

The "Round the World Record" is a great opportunity to generate visibility,involving a wide cross target.

Creating a story that has a soul and that speaks to heart and mind.

Care for the environment, value, courage, global presence, growth objectives, sense of challenge, organizational skills, professionalism, being close to the people.

A story dedicated to all those who, shareholders, customers or employees, are linked to a company, weather large or small.



the man, the athlete, the sailor



Gaetano Mura, born on July 7^{th} 1968, in Cala Gonone. Sardinia, Italy. Since ever a passionate sailor, he raced in the 2009 Mini Transat, the Palermo-Montecarlo (1st in class), in the Middle Sea Race (2nd), in 2013 in the Les Sables-Horta-Les Sables (3rd) and in the Transat Jacques Vabre ocean race (11th despite having dismasted).

Finalist in the Tag Heuer 2014 Sailor of the Year contest.



the 2013 "Transat Jaques Vabre" ocean race

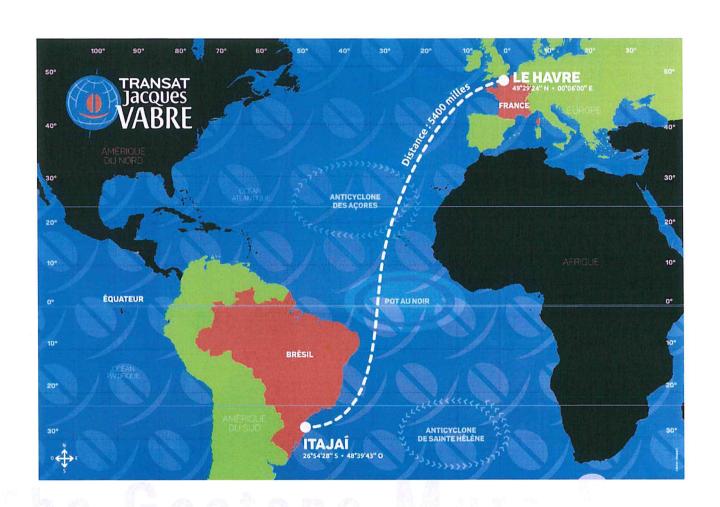
The starting situation

In November 2013 the shore team starts from scratch, 5 day to go to the start of the race. Among many champions, Gaetano was for sure less known and visible.

Nothing had been planned and arranged in terms of communication. In a few days, the "Gaetano Mura – story" was created!









Via alle votazioni! Scegli tu il Velista

dell'Anno TAG Heuer 2014

the 2013 "Transat Jaques Vabre" ocean race

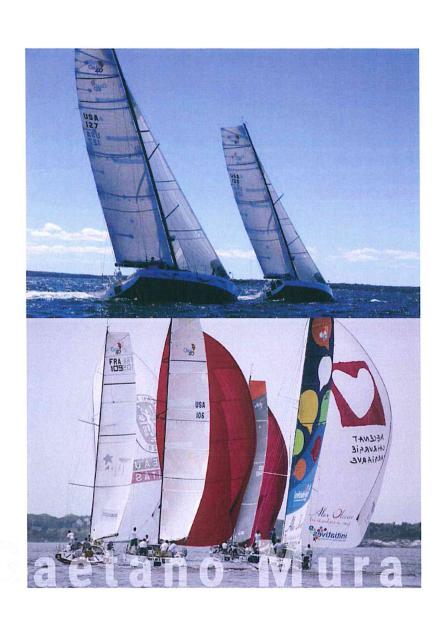
Media results

more than 450 articles published constant presence on the \overline{ANSA} Home Page

 $10\ \mbox{TV}$ specials broadcasted by several TV networks, among which a live interview by Rainews24

4.700 visits on the web site, 8.893 page views specials broadcasted by Nautical Channel, in over 50 countries and 5 languages

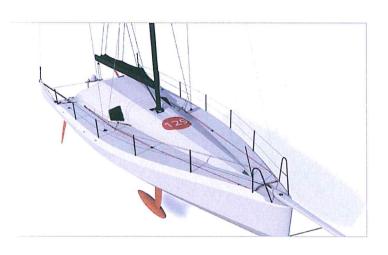
Gaetano Mura among the top nominations of the 2014 Tag Heuer Sailor of the Year contest.



CLASS 40 - The Racing Sail Boat









the boat



Type:
Launch
Project
Shipyard:
Lenght o. a.:
Main beam:
Draft.
Displacement:
Sailing area:

Class40 march 2012 Sam Manuard Bert Mauri 12:19 m 40 ft 4.50 m 3,00 m 4500 kg 115 m : 250 m :wth

Very competitive and fast One Design, it has taken part to several practique national and international regattes